

# FORTUNE

## • FISH & GOURMET •

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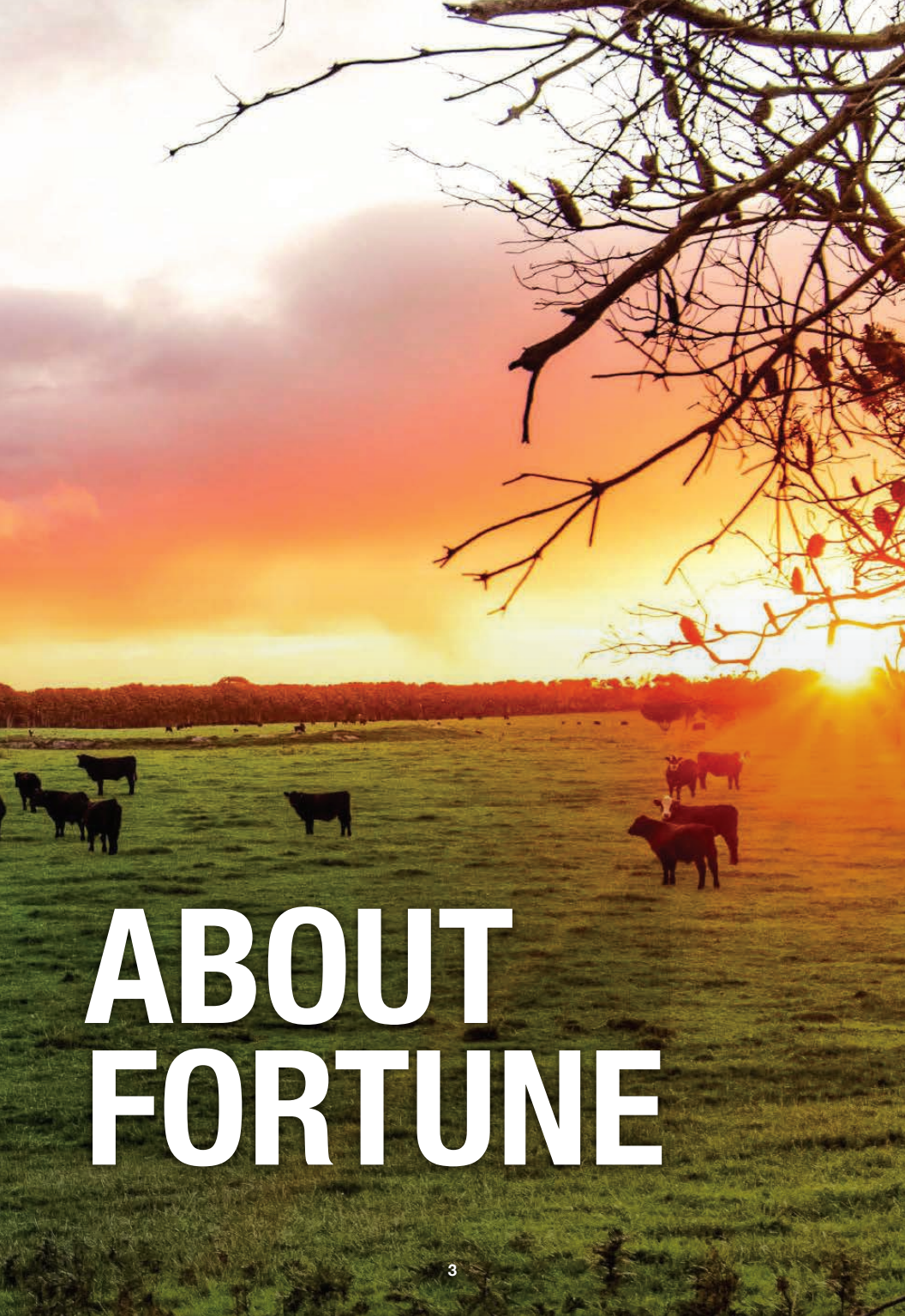
THE SEAFOOD & GOURMET SPECIALISTS

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About us	<b>3</b>
Who we serve	<b>7</b>
Our offerings: Seafood	<b>9</b>
Our offerings: Meat & Poultry	<b>11</b>
Our offerings: Specialty	<b>13</b>
Mission	<b>15</b>
Vision	<b>17</b>
Values	<b>19</b>
Sustainability	<b>25</b>
Logistics & Transportation	<b>27</b>



# ABOUT FORTUNE

We've built our business and reputation on mastering the art of sourcing, processing, and transporting the most delicate and time-sensitive items in the food industry. This expertise is our foundation, propelling us forward as we expand our locations, diversify our product categories, and foster strong customer relationships.

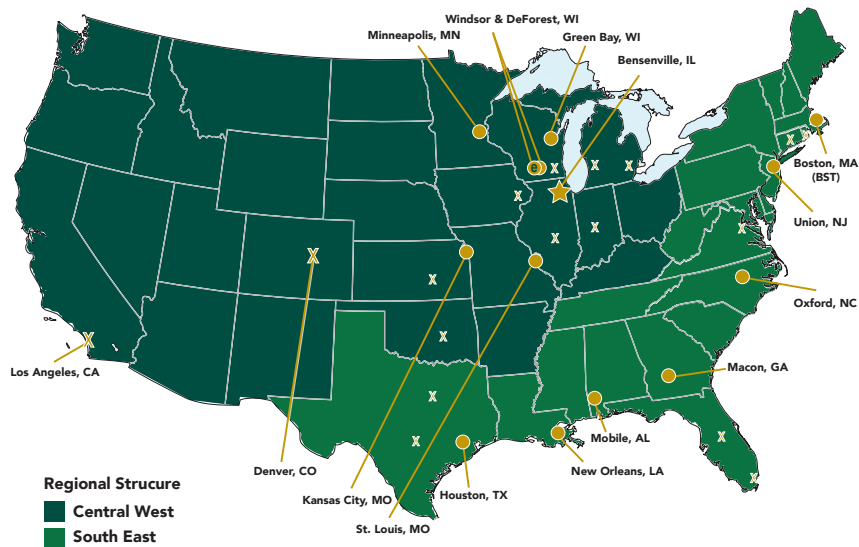
We are a founder-run importer, processor, and distributor of premium seafood, specialty meat and gourmet food products.

We own and operate over 18 brands in seafood, meat, poultry, charcuterie, cheese, and other specialty categories.





# OUR REACH



# BY THE NUMBERS

14

State-of-the-art processing and distribution facilities

18K+

Premium products

2.2K+

Supplier partners

20K+

Customers





# WHO WE SERVE

Restaurants,  
grocery stores,  
caterers,  
distributors,  
and purveyors  
of fine foods  
everywhere rely  
on Fortune Fish  
& Gourmet.





# OUR OFFERINGS: SEAFOOD

Experience the depth and diversity of our seafood portfolio. We offer the top-selling species your customers demand, regional products, seasonal items and unique specialties from domestic and remote international locations. Our commitment to responsible practices allows us to offer superior flavor and impeccable freshness from trustworthy sources. Our fishery partners represent the best in the world and prioritize the stewardship of our marine species and environments. This dedication guarantees that the fish, shrimp, oysters and other species we offer today are of impeccable quality and that there will still be enough for tomorrow's meals and future generations.

## HIGHLIGHTS FROM OUR SEAFOOD SELECTION INCLUDE:

### Salmon

Our unparalleled selection of wild and premium farmed salmon comes from all over the world – Norway, Canada, the Faroe Islands, New Zealand, Scotland, Iceland, Ireland, the United States, and Chile. We offer whole salmon, fillets, and portions; each is available custom cut to customer specifications or precision portioned in skin packs under a Fortune brand or your private label.

### Tuna

We are experts in sourcing tuna that is sustainable and 100% traceable. We prioritize U.S. catch, and partner with premium suppliers worldwide to ensure availability of ahi, bluefin, albacore, yellowfin, and bigeye.

### Shrimp

Our catalog of fresh and frozen shrimp represents a variety of species and formats, spanning the globe from the Pacific, Atlantic, and Gulf waters of the U.S. to Thailand, Australia, and Ecuador. We only distribute products that are processed to the highest standards of safety, quality and social compliance, and above all, represent our values - exemplified by Fortune's house brands, Coastal and Jubilee.

### Scallops

We offer both sea scallops and bay scallops, available fresh, refreshed and frozen. Our scallops are offloaded from the boat and shipped directly to our facility so that we have full traceability and control over the process, from harvest to plate. The result is firmer, sweeter, higher quality scallops that we believe to be the best in the world.

### Swordfish

Fortune has always been a top supplier of swordfish, with direct access to the fishermen who bring in the freshest and best catch. Through our subsidiary Boston Sword & Tuna (BST), we offer any format, cut, or size of swordfish with the highest quality found anywhere.

### Specialty Finfish

American red snapper straight off the dock in New Orleans. Hirasuzuki flounder from Japan. Chefs' favorites like cod, haddock and whitefish. Regional specialties including redfish, grouper and mahi. No matter what finfish you seek, our selection showcases rigorous sourcing, variety, seasonality, and our sincere passion for fish – both wild caught and responsibly farmed. Each season brings its bounty: spring offers tender halibut, fall is prime time for striped bass, and winter highlights varieties including Arctic char and flounder.

### Specialty Shellfish

Our selection includes East and West Coast specialty oysters, shucked and in-shell; clams, cuttlefish, mussels, and sea urchin - all available in multiple case and pack size configurations to meet every need.





# OUR OFFERINGS: **MEAT & POULTRY**

Fortune's comprehensive meat and poultry catalog ranges from approachable, value-driven lines to the highest caliber luxury proteins from around the world. D'Artagnan has been a pioneer in the farm-to-table movement for 40 years, credited with bringing duck, porcelet, the finest beef, and world class game to American tables; the experts at Neesvig's combine more than 100 years of butchering experience with portioning facilities, hand cuts, custom grinds, and dry-age houses.

## **HIGHLIGHTS FROM OUR MEAT & POULTRY SELECTION INCLUDE:**

### **Beef**

Fortune is the exclusive distributor of the D'Artagnan brand, renowned by chefs across the country for its commitment to quality ingredients, sourced with the highest integrity - because animals that are raised right simply taste better. Adding to our expertise is Neesvig's, which produces a full range of beef options - including conventional, dry-aged, select, choice, and prime beef.

### **Poultry**

Beyond the traditional poultry portfolio, Fortune takes pride in our exclusive chicken programs, including D'Artagnan Organic, ABF Air-Chilled, Green Circle™ Chicken (classic Rock Cornish or heritage *Gallus brun* breeds) and Spark Bird, our halal-certified portion-control chicken.

### **Lamb**

Our selection of lamb represents conscientious production around the world, from the clean air of the Rocky Mountains, and the pristine pastures of New Zealand and Australia to local and regional suppliers.

### **Duck & Foie Gras**

With 40 years of pioneering this category, we proudly offer an expansive range of duck products, including Pekin, Moulard, Muscovy, and our exclusive heritage-breed Rohan™ duckling. Our full array of raw and prepared foie gras products includes domestically produced foie gras and French-style Canadian foie gras.

### **Game & More**

We offer a full spectrum of game meats including venison, wild boar, bison, elk, and rabbit, along with game birds such as squab, guinea hen, quail and pheasant. More exotic appetites will enjoy our alligator and frog meat, while classical tastes will favor French and domestic veal, along with traditional holiday birds such as turkey, capon, and goose.

### **Pork**

Our diverse range of pork runs the gamut. We proudly source from small domestic producers of heritage-breed pork and imported specialties, along with conventional and regional programs to suit any customer.

### **Deli Meat**

Among our wide variety of sausages, bacon, ham and deli meats, we offer many exclusives, including Chef Martin sausages; Neesvig's bacon and hams; O'Grady corned beef; Deli by D'Artagnan (Berkshire smoked and bistro hams, smoked turkey, Wagyu roast beef); and D'Artagnan sausages and bacon.





# OUR OFFERINGS: SPECIALTY

Explore our vast collection of specialty items from the best artisanal producers around the world - and right here in the U.S. We consciously curate these premium selections to represent both innovative small-scale entrepreneurs and well-recognized brands. If you seek mushrooms and truffles, cheeses, charcuterie, desserts and pastries, condiments, or olive oils and vinegars, our offerings are sure to impress with both variety and quality.

## HIGHLIGHTS FROM OUR SPECIALTY SELECTION INCLUDE:

### Cheese & Dairy

Our exceptional cheese portfolio is a testament to quality and craftsmanship. We take great pride in sourcing products that reflect the traditions and innovations of cheesemaking, ensuring every piece of cheese is a journey of taste and discovery.

### Charcuterie

From local artisanal producers to centuries-old salumi makers, Fortune's premium assortment of charcuterie spans the globe, enabling us to offer our customers the best of today fused with an old-world aesthetic.

### Mushrooms & Truffles

We proudly source wild mushrooms and truffles from the best foragers around the globe to bring you the highest caliber crop at the peak of its season.

Our collection of fresh mushrooms includes everything from cultivated standards like cremini, oyster and shiitake to organic exotic mushrooms such as hen of the woods, beech, king oyster and lion's mane.

### Dessert & Pastry

Every bite is a celebration of sweetness and craftsmanship in Fortune's extensive portfolio of desserts and pastries. From pastry ingredients and tart shells to premium frozen and finished desserts, we cater to all your needs.

### Oils, Vinegars & Cooking Wines

Our intense appreciation for every detail in the kitchen helps us transform ordinary cooking staples into extraordinary meal essentials. We import a wide variety of fan favorites and unique offerings from across Europe.

Whether you seek mono-cultivar olive oils, cooking and finishing vinegars, infused oils, or truffle oils and products, we have the grace-note ingredients to make every meal exceptional.

### Grocery & Pantry

Our specialty grocery portfolio delivers everything from the sweet to the savory - covering all needs from center of the store to specialty accompaniments - such as jams, crackers, and snacks.



A man and a young boy are seen from behind, standing in a grassy field. The man, wearing a yellow and white plaid shirt, has his arm around the boy's shoulder. The boy is wearing a green and white plaid shirt. In the background, a herd of cows is grazing in a field with trees in the distance.

OUR MISSION IS TO

# ELEVATE MEALS & LIVES

by uniting unmatched product quality and selection with responsible sourcing, faithful stewardship, and **unparalleled commitment** to our customers' and **Team Members' success.**





OUR VISION IS TO

**DO GOOD.  
BE GREAT.  
SCALE EXCELLENCE.**



# OUR VALUES



# WE LEAD WITH SEAFOOD

We are pioneers in the seafood industry.

We've earned our leadership position through action.

We take that responsibility seriously.





# WE CHANNEL PASSION

We love what we do and how we do it; we are tireless in our pursuit of the best selection and fiercely proud of offering the best service in our industry.

# WE HELP FUEL LONGER, HEALTHIER LIVES

We put high-quality proteins on as many plates as possible, while preserving our oceans, our other natural resources and our planet.



# WE PROMOTE RESPECT & CONNECTION

Our respect for our Team Members, partners, customers, communities and planet is limitless and unconditional. We believe that respect fuels relationships, and relationships drive success.

# WE EMBRACE OPPORTUNITY

We are curious, eager to explore, and anxious to improve. No matter what unfolds we act to ensure sustained economic opportunities for our people, our partners, and fishing and food communities worldwide.





# SUSTAINABILITY

At Fortune, sustainability is both an ethical and a financial obligation. We are fully aware of the relationship between the health of our planet and the health of our business; we are investing in the future of both.

Since our founding in 2001, we have embraced our opportunity to lead this industry by example. We have strong environmental and socially responsible sourcing practices and we work collaboratively. We also utilize our purchasing influence to encourage our suppliers to participate in certified sustainable practices and documented improvement projects such as FIPs and AIPs.

## Other examples of our commitment to leading the industry include:

- Founding member of Sea Pact
- Member FSMA Traceability Rule Working Group
- Member CASS Steering Committee on Business Guidelines for Sustainability
- Aquaculture Stewardship Council and Marine Stewardship Council certified
- Member of Global Tuna Alliance
- Preferentially source GSSI certified products such as BAP and support Global Seafood Alliance initiatives
- Adherence to the NFI Seafood Industry Labor Principles:  
<https://aboutseafood.com/nfi-seafood-industry-labor-principles>
- Pioneered the farm-to-table movement by sourcing from small farms and ranches committed to sustainable, humane practices.
- Organized and continue to lead small-scale cooperatives of independent producers in which farmers pledge to never use antibiotics or added hormones
- Prioritization of products that are certified organic and humane

While our responsible practices require a great deal of time and effort, they result in better quality products while sustaining the lives, livelihoods and traditions of the farmers, fishermen and communities with whom we do business.





### Overview:

- Prime warehouse and processing locations near major air hubs and highways
- Pioneered efficient air-based import and transport processes
- Sea-to-table capabilities of less than 60 hours
- All line-haul runs are team drivers
- 24/7 shifts ensure that fresh, custom meats and seafoods are always available

### National Line Haul – 2023:

- Trips – 2,003 individual runs made
- 33,643 pallets transported
- Approximate weight carried - 30,000,000 lbs
- Average weight per trip - 15,117 lbs

### Last Mile – 2023:

- Primary warehouses (Hubs) – 14
- Cross docks (Spokes) – 16
- Hubs serviced – NYC, Raleigh Durham, New Orleans, Houston, Denver, Kansas City, St. Louis, Chicago, Milwaukee, Minneapolis, Mobile
- Spokes Service – Portland, Boston, Hartford, Cape Cod, Providence, Long Island, Philadelphia, Washington, DC., Charlotte, Atlanta, Orlando, Tampa Bay, Miami, Dallas, Austin, Detroit



# LOGISTICS & TRANSPORTATION



# SAY HELLO!



**Headquarters:**

Fortune Fish & Gourmet  
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@fortunefishgourmet

